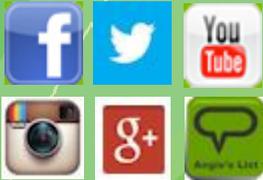


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Reasons for a Service Agreement

It's that time of year when home owners should be arranging for a spring checkup to make sure air conditioning doesn't conk out when things really heat up. When we book these calls, the top priority for scheduling goes to home owners who are part of our service agreement program. In fact, that kicks off our good reasons why you should have a service agreement with us ...

1. Because you get top priority. Not only for springtime checkups but for any services. When we get backed up, people who have a service agreement with us become part of our family and get put at the top of the list for call scheduling.

2. "An ounce of prevention is worth a pound of cure." HVAC systems are complex mechanical wonders. Annual preventive maintenance can keep them operating at peak performance, which helps avoid expensive breakdowns and keeps your system operating

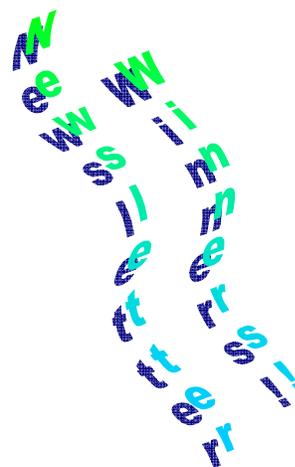
efficiently to save you money on energy bills. Here are some of the things you can count on as part of our regular maintenance service.

- Inspect and (if needed) replace air filters.
- Assure thermostats are in good working order.
- Assure equipment is in good working order and showing no signs of wear.
- Lubricate all moving parts.
- Clean condensate drain.
- Tighten hoses and connections.
- Monitor refrigerant and replace if needed.
- Clean coils.

Continue Reading on Page 2



Roxie Goodall
\$100.00



ShirLee Gutjahr
\$50.00



Reasons for a Service Agreement

Continued from Page 1

3. We'll remind you. Amid the hectic pace of everyday life, it's easy to forget to schedule routine maintenance. When you're a service agreement client, we'll call you to remind you it's time for that spring or fall checkup. Then we'll arrange a visit at a time that's convenient for you.

4. You'll get to know us ... and vice versa. Most of the people we serve are repeat clients and that's a win-win for them and us. You need to trust the people you invite into your home, and we like to build not only business relationships but genuine friendship with our clients. Many of our service agreement clients have gotten to know individual service professionals and ask for them by name when they call us for any kind of service. In return they will often gain business for us by referrals to family and friends. This is the way we like to run our business.

5. A service agreement is only as good as the company that offers it. Many HVAC companies offer service agreements. The language may be similar, but words on paper are meaningless if not matched with performance in the field and client care when you call the office for any reason. When you do business with us, you can be confident you're dealing with one of the top companies in your market and that we'll do everything humanly possible to make you want to deal with us over and over.



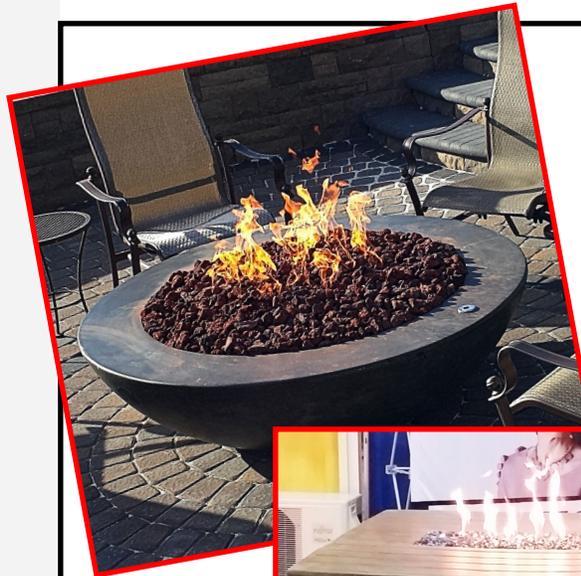
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\$ 1700



in Consumer Rebates

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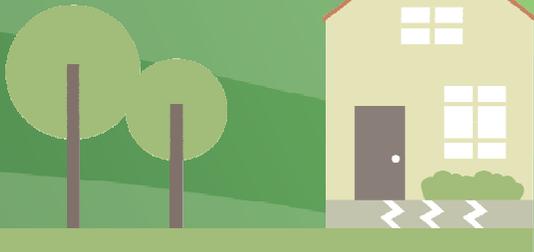


IDEA CENTER SPECIALS



Stop in today
for more details,
before they
are gone!





Household Hazards Keep Increasing for Toddlers

It seems like evening news programs are always talking about a new hazard you've never thought of. Something that crept up on me and a lot of other people recently is the danger presented by those popular laundry detergent pods. A recent news story reported that some 17,000 children under the age of six have gone to emergency treatment centers after ingesting laundry pods or getting detergent in their eye.

To a child the colorful laundry packets may resemble candy, but they can cause serious intestinal injury if bitten and swallowed. It's common for moms and dads to have a child close by when doing laundry. Often they make a game of it by inviting the youngster to help out handling the items to be washed. But all it takes is a few seconds with your back turned for a toddler to grab one of those pods.

Please be sure to keep all household cleaning products out of the reach of small children. If possible, put a lock on the door leading to your laundry area so they can't get in to "play house" when you're not watching.

Also, keep those laundry pods in their original container so they don't look like pieces of candy waiting to be grabbed. And, read the warning label so you know what to do if a child does ingest one while you're around.

Oh, and put a childproof lock on those front-loading washing machines. Small children love to open the doors and crawl inside.

Why you need Dust Control

- DustGuard is perfect for homeowners on gravel roads.
- It helps reduce the cost of cleaning vehicles, equipment, property, vegetation and living sites.
- It helps reduce vehicle maintenance cost and the chance of having to replace a windshield due to loose, flying gravel.
- There is reduced need for blading, watering and gravel replacement because treated areas experience fewer pot holes and less wash boarding.

Watch a short video about Dust Control by scanning the code below with your Smartphone.



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